## INTESA m SANPAOLO

## PRESS RELEASE

## INTESA SANPAOLO COMES BACK TO THE MARKET WITH A € BILLION 5-YEAR BENCHMARK EUROBOND AFTER THE SUCCESSFUL 18-MONTH BOND ISSUED IN JANUARY

- First senior unsecured benchmark issue from a euro-zone peripheral bank with longer maturity than ECB's three-year LTRO

- Demand exceeded the €1 billion target by 120%

- Spread at mid swap rate plus 355 basis points

*Torino, Milano, February*  $20^{th}$  2012 – Today, Intesa Sanpaolo has launched a  $\triangleleft$  billion eurobond issue targeted at international markets to optimise its treasury management.

It is a 5-year, fixed-rate issue under the Euro Medium Term Notes Programme of Intesa Sanpaolo.

It is the first senior unsecured benchmark issue from a euro-zone peripheral bank with longer maturity than the ECB's three-year LTRO and is subsequent to the unsecured 18-month eurobond issue of  $\pounds 1.5$  billion launched through the Bank's subsidiary Intesa Sanpaolo Bank Ireland plc on January  $31^{st}$  2012 that had been the first benchmark issue from a euro-zone peripheral bank in three months.

The demand exceeded the  $\in$ 1 billion target by 120%.

The 5% coupon is payable in arrears on February 28<sup>th</sup> of each year.

The re-offer price is 99.254%.

Considering that it was re-offered below par, the yield to maturity is 5.173% per annum and the total spread for the investor is equal to the mid swap rate plus 355 basis points.

Settlement is due on February 28<sup>th</sup> 2012.

Minimum denomination of the bond issue is 100 thousand Euro and multiples.

The bond is not offered to the Italian retail market; it is distributed to international institutional investors and financial institutions. It will be listed on the Luxembourg Stock Exchange and, as usual, traded Over-the-Counter.

Banca IMI, BNP Paribas, Credit Suisse and J.P. Morgan act as joint lead managers for the placement of the bond.

The ratings assigned to Intesa Sanpaolo's senior long-term debt are: A2 by Moody's, BBB+ by Standard & Poor's and A- by Fitch.

"The ECB's LTRO facilities are highly appreciated" – Carlo Messina, the Group's General Manager and CFO, said – "but we look for structural, sustainable sources of funding and this issuance is an important vote of confidence of the market".

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