### Gruppo Intesa

### Reclassified consolidated statement of income

| (in millions of euro)  |        | 2001                     | Changes |                  |  |
|--|--------|--------------------------|---------|------------------|--|
| Captions   | 2002   | pro-forma <sup>(1)</sup> | Amount  | ges<br>%         |  |
| Net interest income  | 5,753  | 6,024                    | -271    | -4. <del>!</del> |  |
| Dividends and other revenues   | 133    | 136                      |         | -2.2             |  |
| Income from investments carried at equity  | 60     | 76                       | -16     | -21.1            |  |
| Interest margin  | 5,946  |                          | -290    | -4.7             |  |
| Net commissions  | 3,335  | 3,677                    | -342    | -9.3             |  |
| Profits (losses) on financial transactions   | 189    | 194                      | -5      | -2.6             |  |
| Other operating income, net  | 454    | 485                      | -31     | -6.4             |  |
| Net interest and other banking income  | 9,924  | 10,592                   | -668    | -6.3             |  |
| Administrative costs   | -6,081 | -6,643                   | -562    | -8.5             |  |
| Including Payroll  | -3,692 | -4,056                   | -364    | -9.0             |  |
| Including General and administrative   | -2,389 | -2,587                   | -198    | -7.7             |  |
| Adjustments to fixed assets and intangibles  | -735   | -745                     | -10     | -1.3             |  |
| Operating costs  | -6,816 | -7,388                   | -572    | -7.7             |  |
| Operating margin   | 3,108  | 3,204                    | -96     | -3.0             |  |
| Adjustments to goodwill arising on consolidation and on application of the equity method | -141   | -125                     | 16      | 12.8             |  |
| Provisions for risks and charges   | -354   | -640                     | -286    | -44.7            |  |
| Net adjustments to loans and provisions for possible loan losses                         | -2,384 | -2,425                   | -41     | -1.7             |  |
| Net adjustments to financial fixed assets  | -288   | -93                      | 195     |                  |  |
| Income (loss) from operating activities  | -59    | -79                      | -20     | -25.3            |  |
| Extraordinary income (loss)  | 286    | 1,196                    | -910    | -76.1            |  |
| Income taxes for the period  | 49     | -195                     | 244     |                  |  |
| Use of allowance for risks and charges arising on consolidation                          | 2      | 11                       | -9      | -81.8            |  |
| Change in the reserve for general banking risks  | -22    | 16                       | -38     |                  |  |
| Minority interests   | -56    | -21                      | 35      |                  |  |
| Net income   | 200    | 928                      | -728    | -78.4            |  |

 $<sup>(1) \</sup> Figures \ restated \ on \ a \ consistent \ basis, \ considering \ changes \ in \ the \ consolidation \ area.$ 

### Gruppo Intesa

# Quarterly development of the reclassified statement of income

|  |                | 2002          | (1)            |                  |                | 2001          | (1)            |                |
|--|----------------|---------------|----------------|------------------|----------------|---------------|----------------|----------------|
| Captions   | Fourth quarter | Third quarter | Second quarter | First<br>quarter | Fourth quarter | Third quarter | Second quarter | Firs<br>quarte |
| Net interest income Income from investments carried at equity and                | 1,438          | 1,418         | 1,396          | 1,501            | 1,618          | 1,389         | 1,501          | 1,516          |
| dividends  | 31             | 16            | 115            | 31               | 37             | 28            | 129            | 18             |
| Interest margin  | 1,469          | 1,434         | 1,511          | 1,532            | 1,655          | 1,417         | 1,630          | 1,534          |
| Net commissions Profits (losses) on financial transactions                       | 824<br>-5      | 801<br>-31    | 850<br>129     | 860<br>96        | 923<br>32      | 888<br>-83    | 928<br>175     | 938<br>70      |
| Other operating income, net  | 173            | -31<br>77     | 87             | 117              | 114            | 101           | 117            | 153            |
| Net interest and other banking income  | 2,461          | 2,281         | 2,577          | 2,605            | 2,724          | 2,323         | 2,850          | 2,695          |
| Administrative costs   | -1,555         | -1,399        | -1,515         | -1,612           | -1,914         | -1,507        | -1,634         | -1,588         |
| Including Payroll  | -905           | -844          | -952           | -991             | -1,114         | -944          | -1,028         | -970           |
| Including General and administrative   | -650           | -555          | -563           | -621             | -800           | -563          | -606           | -618           |
| Adjustments to fixed assets and intangibles                                      | -231           | -196          | -141           | -167             | -243           | -166          | -168           | -168           |
| Operating costs  | -1,786         | -1,595        | -1,656         | -1,779           | -2,157         | -1,673        | -1,802         | -1,756         |
| Operating margin   | 675            | 686           | 921            | 826              | 567            | 650           | 1,048          | 939            |
| Adjustments to goodwill arising on consolidation                                 |                |               |                |                  |                |               |                |                |
| and on application of the equity method  | -33            | -60           | -25            | -23              | -65            | -20           | -20            | -20            |
| Provisions for risks and charges   | -58            | -18           | -216           | -62              | -330           | -128          | -108           | -74            |
| Net adjustments to loans and provisions for                                      |                |               |                |                  |                |               |                |                |
| possible loan losses   | -1,046         | -307          | -837           | -194             | -1,218         | -487          | -507           | -213           |
| Net adjustments to financial fixed assets  | -202           | -14           | -60            | -12              | -77            | -8            | -9             | •              |
| Income (loss) from operating activities  | -664           | 287           | -217           | 535              | -1,123         | 7             | 404            | 633            |
| Extraordinary income (loss)  | 621            | -351          | -216           | 232              | 753            | -425          | 602            | 266            |
| Income taxes for the period<br>Use of allowance for risks and charges arising on | 204            | 2             | 161            | -318             | 153            | 89            | -127           | -310           |
| consolidation  | -              | 1             | -              | 1                | 7              | 2             | 1              | 1              |
| Change in the reserve for general banking risks                                  | -24            | 1             | -              | 1                | 14             | -             | 2              |                |
| Minority interests   | 7              | 2             | -39            | -26              | 61             | 4             | -49            | -37            |
| Net income (loss)  | 144            | -58           | -311           | 425              | -135           | -323          | 833            | 553            |

<sup>(1)</sup> Figures for 2001 and the first three quarters of 2002 have been reclassified for consistency purposes.

### Gruppo Intesa

### Consolidated balance sheet

#### (in millions of euro)

| Assets  | 31/12/2002 | 31/12/2001    | Chang   | es    |
|---|------------|---------------|---------|-------|
| Assets  | 31/12/2002 | pro-forma (1) | amount  | %     |
| Cash and deposits with central banks and post offices | 1,672      | 2,016         | -344    | -17.1 |
| 2. Loans  |            |               |         |       |
| - loans to customers                                  | 168,532    | 182,772       | -14,240 | -7.8  |
| - due from banks                                      | 30,435     | 40,812        | -10,377 | -25.4 |
| 3. Trading portfolio                                  | 28,158     | 37,948        | -9,790  | -25.8 |
| Including treasury shares                             | 981        | 6             | 975     |       |
| 4. Fixed assets                                       |            |               |         |       |
| a) investment portfolio                               | 8,108      | 12,972        | -4,864  | -37.5 |
| b) equity investments                                 | 3,620      | 4,754         | -1,134  | -23.9 |
| c) fixed assets and intangibles                       | 4,969      | 5,175         | -206    | -4.0  |
| 5. Goodwill arising on consolidation                  | 733        | 481           | 252     | 52.4  |
| Goodwill arising on application of the equity method  | 54         | 27            | 27      |       |
| 7. Other assets                                       | 34,452     | 30,291        | 4,161   | 13.7  |
| Total assets  | 280,733    | 317,248       | -36,515 | -11.5 |

| Liabilities and shareholders' equity                            | 31/12/2002 | 31/12/2001    | 1 Changes |       |  |
|---|------------|---------------|-----------|-------|--|
| Liabilities and shareholders equity                             |            | pro-forma (1) | amount    | %     |  |
| 1. Debts  |            |               |           |       |  |
| - due to customers  | 113,731    | 114,561       | -830      | -0.7  |  |
| - securities issued   | 56,671     | 60,581        | -3,910    | -6.5  |  |
| - due to banks  | 44,590     | 77,445        | -32,855   | -42.4 |  |
| 2. Allowances with specific purpose                             | 5,418      | 5,488         | -70       | -1.3  |  |
| 3. Other liabilities  | 33,915     | 31,910        | 2,005     | 6.3   |  |
| 4. Allowances for possible loan losses                          | 50         | 145           | -95       | -65.5 |  |
| 5. Subordinated and perpetual liabilities                       | 11,631     | 11,708        | -77       | -0.7  |  |
| 5. Minority interests   | 776        | 1,269         | -493      | -38.8 |  |
| 7. Shareholders' equity   |            |               |           |       |  |
| - share capital, reserves and reserve for                       |            |               |           |       |  |
| General banking risks   | 13,721     | 13,197        | 524       | 4.0   |  |
| - negative goodwill arising on consolidation                    | 29         | 15            | 14        | 93.3  |  |
| - negative goodwill arising on application of the equity method | 1          | 1             | -         | -     |  |
| - net income for the period                                     | 200        | 928           | -728      | -78.4 |  |
| Total liabilities and shareholders' equity                      | 280,733    | 317,248       | -36,515   | -11.5 |  |

| Guarantees, commitments and credit derivatives | 117,714 | 141,092 | -23,378 | -16.6 |
|--|---------|---------|---------|-------|
| Indirect customer deposits                     | 301,749 | 328,150 | -26,401 | -8.0  |

<sup>(1)</sup> Figures have been restated on a consistent basis, considering changes in the consolidation area.

### Banca Intesa S.p.a.

# Parent Company's reclassified statement of income

| (in millions of euro)                           |        |               |         |       |  |
|---|--------|---------------|---------|-------|--|
| Captions  | 2002   | 2001          | Changes |       |  |
|   |        | pro-forma (1) | amount  | %     |  |
| Net interest income                             | 3,449  | 3,593         | -144    | -4.0  |  |
| Dividends and other revenues                    | 784    | 808           | -24     | -3.0  |  |
| Interest margin                                 | 4,233  | 4,401         | -168    | -3.8  |  |
| Net commissions                                 | 1,887  | 2,085         | -198    | -9.5  |  |
| Profits (losses) on financial transactions      | -38    | -31           | 7       | 22.6  |  |
| Other operating income, net                     | 306    | 266           | 40      | 15.0  |  |
| Net interest and other banking income           | 6,388  | 6,721         | -333    | -5.0  |  |
| Administrative costs                            | -3,871 | -4,145        | -274    | -6.6  |  |
| Including Payroll                               | -2,107 | -2,341        | -234    | -10.0 |  |
| Including General administrative                | -1,764 | -1,804        | -40     | -2.2  |  |
| Adjustments to                                  |        |               |         |       |  |
| fixed assets and intangibles                    | -164   | -246          | -82     | -33.3 |  |
| Operating costs                                 | -4,035 | -4,391        | -356    | -8.1  |  |
| Operating margin                                | 2,353  | 2,330         | 23      | 1.0   |  |
| Provisions for risks and charges                | -124   | -234          | -110    | -47.0 |  |
| Net adjustments to loans                        |        |               |         |       |  |
| and provisions for possible loan losses         | -1,384 | -1,521        | -137    | -9.0  |  |
| Net adjustments                                 |        |               |         |       |  |
| to financial fixed assets                       | -1,210 | -981          | 229     | 23.3  |  |
| Income (loss) from operating activities         | -365   | -406          | -41     | -10.1 |  |
| Extraordinary income (loss)                     | 236    | 443           | -207    | -46.7 |  |
| Income taxes for the period                     | 141    | 146           | -5      | -3.4  |  |
| Change in the reserve for general banking risks | -      | · 154         | -154    |       |  |
| Net income                                      | 12     | 337           | -325    | -96.4 |  |

<sup>(1)</sup> Figures restated on a consistent basis.

# Banca Intesa S.p.a.

# Parent Company's Balance sheet

|                                      | I          |            |         |       |
|--------------------------------------|------------|------------|---------|-------|
| Assets                               | 31/12/2002 | 31/12/2001 | Changes |       |
|                                      | 01/12/2002 | pro-forma  | amount  | %     |
| Cash and deposits with central banks |            |            |         |       |
| and post offices                     | 864        | 829        | 35      | 4.2   |
| 2. Loans                             |            |            |         |       |
| - loans to customers                 | 122,513    | 132,055    | -9,542  | -7.2  |
| - due from banks                     | 33,891     | 44,964     | -11,073 | -24.6 |
| 3. Trading portfolio                 | 19,643     | 21,384     | -1,741  | -8.1  |
| Including treasury shares            | 980        | -          | 980     |       |
| 4. Fixed assets                      |            |            |         |       |
| a) investment portfolio              | 1,288      | 4,522      | -3,234  | -71.5 |
| b) equity investments                | 12,102     | 11,824     | 278     | 2.4   |
| c) fixed assets and intangibles      | 2,508      | 3,013      | -505    | -16.8 |
| 5. Other assets                      | 21,255     | 20,125     | 1,130   | 5.6   |
| Total assets                         | 214,064    | 238,716    | -24,652 | -10.3 |

| Liabilities and shareholders' equity                            | 31/12/2002 | 31/12/2001 Ch |         | anges |  |
|---|------------|---------------|---------|-------|--|
| Liabilities and Shareholders' equity                            |            | pro-forma     | amount  | %     |  |
| 1. Debts  |            |               |         |       |  |
| - due to customers  | 79,650     | 77,137        | 2,513   | 3.3   |  |
| - securities issued   | 47,087     | 46,369        | 718     | 1.5   |  |
| - due to banks  | 38,161     | 64,572        | -26,411 | -40.9 |  |
| 2. Allowances with specific purpose                             | 3,401      | 3,358         | 43      | 1.3   |  |
| 3. Other liabilities  | 20,637     | 21,873        | -1,236  | -5.7  |  |
| 4. Allowances for possible loan losses                          | -          | 88            | -88     |       |  |
| 5. Subordinated and perpetual liabilities                       | 11,308     | 11,342        | -34     | -0.3  |  |
| 6. Shareholders' equity   |            |               |         |       |  |
| - share capital, reserves and reserve for general banking risks | 13,808     | 13,640        | 168     | 1.2   |  |
| - net income for the period                                     | 12         | 337           | -325    | -96.4 |  |
| Total liabilities and shareholders' equity                      | 214,064    | 238,716       | -24,652 | -10.3 |  |

| Guarantees, commitments and credit derivatives | 88,262  | 111,876 | -23,614 | -21.1 |
|--|---------|---------|---------|-------|
| Indirect customer deposits                     | 216,260 | 234,857 | -18,597 | -7.9  |