

PRESS RELEASE

INTESA SANPAOLO: FROM THE IMI CORPORATE & INVESTMENT BANKING DIVISION, TWO NEW INITIATIVES FOR YOUNG PEOPLE

- **November marks the second edition of the Next Generation Executive Program dedicated to young talent of the IMI Corporate & Investment Banking Division of Intesa Sanpaolo, in collaboration with SDA Bocconi and Digit'Ed**
- **Launch of the new initiative "Finance and good stories", a series of sessions at major Italian universities in collaboration with Guido Maria Brera, author of the bestseller "Diavoli"**
- **Mauro Micillo, Chief of Intesa Sanpaolo's IMI Corporate & Investment Banking Division: "I am proud to launch these two initiatives, designed to inspire and support young people with the process of understanding finance and acquiring transversal skills."**

Milan, 15 November 2023 – The **IMI Corporate & Investment Banking Division (IMI CIB)** of **Intesa Sanpaolo**, in line with the Group's Strategic Plan, strengthens its commitment to, and focus on, young people through two educational initiatives to instil transversal, multidisciplinary skills.

The second edition of the two-year **Next Generation Executive Program** kicked off in November, in collaboration with **SDA Bocconi School of Management** and **Digit'Ed**.

The program is dedicated to employees of the IMI CIB Division under age 36 based in Italy and abroad. Compared to the first edition, both the number of participants – with particular attention to gender representation – and the number of hours of learning increased.

The young people selected will have the opportunity to complete individual tests, group work and final project work under the careful supervision of a team of specialists from academia and the Group. The aim of this initiative is to prepare the next generation of professionals and managers to work synergistically in an international, multicultural community.

The program dovetails with the objectives of the Intesa Sanpaolo Group's strategic plan, including the enhancement of advisory services for all corporate clients and the strong focus on digitalisation and innovation. In the two-year period 2023-2025, specialised corporate and investment banking topics will be accompanied by sessions dedicated to gaining expertise in strategic areas such as ESG, artificial intelligence and the digital transformation.

With specific reference to ESG, the initiative is part of the broader framework of the Group's strong commitment in this area, which saw the Bank multiply its efforts to achieve a world-leading position in terms of social impact and climate focus, with a contribution of around €1.5 billion in total costs over the five-year period 2023-2027 to support initiatives to address social needs. In particular, this commitment was reflected in the event held on 26 October entitled "No one left behind - Growing together in a fairer country" dedicated to Intesa Sanpaolo's social commitment, during which the initiatives undertaken for educational inclusion and support for employability, especially of young people, were also highlighted.

As further confirmation of the IMI CIB Division's focus on young people who have not yet entered the workplace, a new initiative is being launched that will involve a series of meetings at several of Italy's leading universities, entitled "Finance and good stories", in collaboration with **Guido Maria Brera**, entrepreneur and writer, author of the best-selling book "**Diavoli**".

The project aims to introduce young people to the mechanisms behind modern financial markets in an informed manner. In his discussion, the author will cover some of the major events that have shaped the face and protagonists of world finance, such as the subprime mortgage and sovereign debt crises of European countries and the quantitative easing period. The initiative inaugurates a new approach to young students, proposing an engaging narrative that tells the story of the world of finance, unveiling its hidden processes and providing a better understanding of the present.

The first event is scheduled for 16 November at the LUISS University in Rome, where a welcoming address by the Chair of the Department of Economics and Finance, Professor **Paolo Santucci De Magistris**, and a speech by **Mauro Micillo**, Chief of Intesa Sanpaolo's IMI Corporate & Investment Banking Division, are scheduled. Other major Italian universities will be involved in the coming months.

*"I am proud to launch these two initiatives, designed to inspire and support young people with the process of understanding finance and acquiring transversal skills, which dovetail well with my personal commitment as a lecturer at the LUISS-Guido Carli University in Rome. I am certain that, thanks to the launch of these new projects, our talented young people will come to the fore as the true leading players in a market – that of corporate and investment banking – which is increasingly competitive and constantly evolving," commented **Mauro Micillo, Chief of IMI Corporate & Investment Banking at Intesa Sanpaolo.** "Looking ahead, finally, it is crucial for our Division to convey to talented young people the ethical and professional values that guide us every day within the Intesa Sanpaolo Group."*

Intesa Sanpaolo is Italy's leading banking group – serving families, businesses and the real economy – with a significant international presence. Intesa Sanpaolo's distinctive business model makes it a European leader in Wealth Management, Protection & Advisory, highly focused on digital and fintech, in particular with Isybank, the Group's digital bank. An efficient and resilient Bank, it benefits from its wholly-owned product factories in asset management and insurance. The Group's strong ESG commitment includes providing €115 billion in impact lending by 2025 to communities and for the green transition, and €500 million in contributions to support people most in need, positioning Intesa Sanpaolo as a world leader in terms of social impact. Intesa Sanpaolo is committed to Net Zero by 2030 for its own emissions and by 2050 for its loan and

investment portfolios. An engaged patron of Italian culture, Intesa Sanpaolo has created its own network of museums, the Gallerie d'Italia, to host the bank's artistic heritage and as a venue for prestigious cultural projects.

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Intesa Sanpaolo

Corporate & Investment Banking and Governance Areas

stampa@intesasanpaolo.com

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